

# ANNUAL REPORT FOR UNISA ULTIMATE CLUB

September 2015 – October 2016



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## List of Executive Members

**Below is a list of all of the executive members that have helped serve the club over the past year.**

Sean Davis – President

Alex Stretton – Secretary

Alana Colbert – Treasurer

## President's Report

**The clubs president's report was prepared by Sean Davis.**

With it being the first year for the club since re-conception after being disbanded years ago the club experienced a great first year. Much of the year focused on developing both club governance and structure to help establish itself with the South Australian ultimate scene, as well as help identifying the clubs identity. We also worked hard towards growing our membership base beyond our pool of current playing members with an emphasis on attracting young university students.

### Governance & Structure

The initial focus for the club was to gain both UniSA Sport and South Australian Flying Disc Association (SAFDA) club affiliation to help establish ourselves and open up avenues to grow. This process meant we established club policies and documents that outlined how we operated. These included but weren't limited to a constitution, budget, yearly calendar, membership database and risk management plan. This was also an aim of the club so that we could operate effectively. Other areas of governance revolved around establishing the club in terms of a club email, Google Drive and social media's so the club could communicate with its members and the executive board could operate effectively.

### Club Branding & Culture

A key aim for the club over the past 12 months has been to discover and develop our own values and culture. This is something we believed had to be discovered with time and guidance rather than developed immediately. This has so far developed to aiming to be the largest Ultimate club in SA with a strong sense of social togetherness whilst still maintaining levels competitive Ultimate. In an effort to serve our members and embrace this culture we've completed numerous uniform and merchandise orders over the past 12 months, aiming to spread to word and culture we embrace around the SA Ultimate community and University community.

### Club Membership

Over the past 12 months the club has gone from being an idea to a reality having over 80 individual people play games for us. Exact membership numbers are difficult to track due to a lack of people purchasing the club membership; this is something we're looking to fix and chase up. It's estimated though that the club stands at about 50 current members predominantly studying at the University of South Australia. We've developed a young demographic in terms of University students which is a promising sign going forward. We've also continued in the unfortunate Ultimate trend of having far greater numbers of males joining the club over females which has posed difficulties for our mixed and women's teams.

### Expectations for 2017

The club has helped establish itself and set sail on an upward trajectory over the past 12 months. This as a trajectory we'll work to keep as we aim to continue to rapidly grow. We've emphasised a heavy focus on early year recruitment to continue to increase our player membership focusing on recruiting more women. We will again primarily target UniSA organised events such as O-week and Club Fest to achieve this. We also aim to again run and make the events that we've established over the past 12 months bigger and better with the aim to add a new tournament to increase playing opportunities for our members and the SA Ultimate community. We aim to also build on these playing chances by sending teams to both Southern and Australian Uni Games and continue to enter more teams into SA run leagues.

## Secretary's Report

**The clubs secretary's report was prepared by Alex Stretton.**

The first year of UniSA Ultimate resulted in a number of successes and achievements, perhaps well beyond what the board had originally envisaged when setting up the club. AT present the club is in a strong position to continue growth and involvement within the university sport climate, the broader ultimate community in Adelaide and South Australia, and the country. **Key achievements include:**

- Recruitment and retention of 40+ players
- A high level of engagement with our various social media channels
- The development and distribution of UniSA Ultimate branded merchandise, uniforms and club discs
- Regular weekly training sessions that are frequently attended by 20+ people
- Regular social events
- Success on and off the field

Perhaps the most important success of the first year was the development of a strong club culture of support, friendship and loyalty to the growing membership base. The club has attracted students from diverse areas of study and backgrounds, and has done so concomitantly with a sense of unity and positive club culture. This, in my opinion, is essential for the club to continue on its upward trajectory.

### Expectations for 2017

One key area for development and focus going into the next iteration of the board is strengthening female recruitment. We have a strong female presence in the club, however with more women playing ultimate there is potential for us to field three or more teams in the upcoming social and state leagues. I see this as a priority area for the club and something that will make us more competitive on the field.

## Treasurer's Report

The clubs treasurer's report was prepared by Alana Colbert.

### Summary of the Past 12 Months

Following the first 12 months since formation UniSA Ultimate is placed in a strong position heading into 2017. This was assisted by a \$2510 grant from UniSA Sport, and the running of various fundraisers over the year. The additional funds allowed the club to make equipment purchases and fund some minor purchases to benefit members at general meetings and Southern Uni Games.

### Financial Statements

UniSA Ultimate Club		UniSA Ultimate Club	
Statement of Profit or Loss		Statement of Financial Position	
For year ending September 30, 2016		As at September 30, 2016	
<b>Income</b>		<b>Assets</b>	
Disc Sales	495.00	Cash at Bank	1,266.77
(Cost of Discs)	-491.85	Discs for Sale	1,314.94
Grant	2510.00	Equipment	607.75
Memberships	260.00	Receivables	374.60
Pub Crawl	102.40	<b>Total Assets</b>	<b>\$3,564.06</b>
Quiz Night	1169.47	<b>Liabilities</b>	
Bank Interest	0.52	Singlets	495.00
<b>Total Income</b>	<b>\$4,045.54</b>	Payables - Snow Trip	51.85
<b>Expenses</b>		<b>Total Liabilities</b>	<b>\$546.85</b>
Quiz Night Expenses	198.00	<b>Equity</b>	
General Expenses	497.99	Capital	3,017.21
Advertising	92.34	<b>Total Equity</b>	<b>\$3,017.21</b>
AGM Expenses	240.00		
<b>Total Liabilities</b>	<b>\$1,028.33</b>		
<b>Total Profit</b>	<b>\$3,017.21</b>		

### Income

Throughout the year the club had 3 main revenue sources; memberships, disc sales and fundraising. The quiz night, held in the Adelaide University Club Rooms, was extremely successful and generated

## Treasurer's Report

a profit of approximately \$970. \$260 was received from the sale of 26 memberships. However, given the number of students who have played for UniSA Ultimate over the past 12 months, the number of memberships sold should be higher and shows that some players are yet to purchase a membership.

To assist the start-up of the club, a \$2,510 grant received from UniSA Sport enabled the club to purchase vital equipment including an equipment bag, cones, fitness equipment, 200 branded discs and a first aid kit. The purchase of branded UniSA Ultimate discs gave the club an additional revenue source and was included in a membership promotion where all new players received a free disc with their membership. After 12 months the income from the discs was enough to cover the purchase cost but did not generate the profit as expected due to the amount of discs given away with memberships.

## Expenses

The main expenses incurred in the last 12 months were associated with the running of events, or attending Southern University Games. General Expenses include food and other minor costs that have been incurred at general meetings and Southern University Games. Quiz Night and AGM expenses include venue hire, liquor licensing, food, prizes and other costs associated with the running of those events.

## Assets

As seen in the Statement of Financial Position, the club currently has assets of \$3,564, including \$1,266 in the bank. The discs for sale is calculated by the number of discs that are reported as sold during the period and may not reflect the actual amount of discs remaining. A count will be conducted before the end of 2016.

Receivables include:

- UniSA Sport - Online store purchases
- Flinders Ultimate - Outstanding Pub Crawl payment
- BLK – Reimbursement
- Money owed by members

## Liabilities

The major liability at current is the \$495 that the club has received from members for the purchase of Singlets. Singlets are expected to be ordered and paid for by the end of October 2016.

## Other Notes

The club has completed 2 uniform orders in the past 12 months. After each order there were minor differences between funds received by the club and funds paid to BLK due to unforeseen costs and the rounding. Minor losses from these were included in General Expenses in the Statement of Profit or Loss.

## Expectations for 2017

As the club looks towards 2017, more fundraising will be required in the first half of the year. The club is planning to run various events throughout the year, as well as purchasing more equipment.

## Team & Event's Report

**Over the past 12 months the club has participated in and/or organised the following events.**

### Semester 1 CSI Come 'n' Try

In a joint collaboration with Adelaide Uni Ultimate and SA Ultimate the club helped run a come and try session during semester 1 to help recruit new players and raise awareness of the sport. The event was a great success with the club recruiting around 20 new players over the 2 dates and was a great pre-cursor to the playing season.

### Ultimate Survivor Pubcrawl

Spearheaded by the club but in a joint collaboration with Flinders Uni Ultimate, Adelaide Uni Ultimate and SA Ultimate we organised a start of year pubcrawl aimed at recruiting new players as well as showcasing the spirit of the club. The night was a great success with high turnout from the community and a strong showing of non-current players. There were added hassles around a payment and collection process that will be investigated and improved upon in following years.

### UniSA Ultimate Quiz Night

The club held a quiz night at the Adelaide University Graduate's Clubhouse to be attended by friends and families of the SA Ultimate community aimed primarily as a fundraising opportunity.

Spearheaded by club member Jade Tremaine the night was a learning curve for future years but went swimmingly. We beat our lofty expectations of profits from the night as well as had an almost sold out venue. The profits from this event helped to create some working capital for the club that was greatly needed and useful.

### Semester 2 CSI Come 'n' Try

In a joint collaboration with Phoenix Ultimate, Adelaide Uni Ultimate and SA Ultimate the club helped run a come and try session during semester 2 to help recruit new players and raise awareness of the sport. Although the first date was cancelled due to rain and the second was run in sub-optimal conditions the event was very handy with the club recruiting a handful of new players from event and was a great pre-cursor to the playing season.

### Anniversary Celebration and AGM

To celebrate the year that has been and to help prepare for the following year the club decided to host an anniversary celebration to would also act as the clubs AGM for 2016/17. Held at West Bar at the UniSA city west campus the night was a great success that help honoured the achievements of the board and club over the last 12 months as well as elect the new board. Problems again surrounded the event in terms of payment details which stalled ticket sales and evidently membership turnout but this will be investigated for future years.



## Team & Event's Report

### Team Results

City Social League Autumn	City Social League Autumn	City Social League Spring	City Social League Spring	SAFDA Autumn League	SAFDA Autumn League	SAFDA Autumn League	SAFDA Spring League	SAFDA Spring League	SAFDA Spring League	SA Challenge	Southern UniGames
UniSA X	UniSA Y	USA Stars	USA Stripes	UniSA - Womens D1	UniSA X - Mens D2	UniSA Y - Mens D2	UniSA Mixed - D1	UniSA - Mixed D2	UniSA - Mens D3	Team UniSA	Team UniSA
Chloe Neville	An Tran	Alana Colbert	Alana Colbert	Alana Colbert	Sean Davis	Sam Caon	Alana Colbert	Alana Colbert	Alex Stretton	Alana Colbert	Alana Colbert
Jackie Chong	Caitlyn Ryan	Alicia Burford	Annalee Alexander	Alicia Burford	Caleb Duff	Ryan Smith	Chloe Neville	Annalee Alexander	Deng Seng Ang	Annalee Alexander	Annalee Alexander
Annalee Alexander	Mui Chan	Chloe Neville	Renee Miller	Fran Willby	Deng Seng Ang	Thad Tran	Hui Mui Chan	Ashley White	Luke Nguyen	Chloe Neville	Chloe Neville
Elizabeth Rice	Jolena Herron	Jamie Ang	Tayla Priebbenow	Mui Chan	Harley Smith	Alex Stretton	Jade Tremaine	Chloe Neville	Matt Grez	Hui Mui Chan	Hui Mui Chan
Jade Tremaine	Ling Na	Lauren Sjoerdsma		Jackie Chong	Israel Sorondo	Tobias Agar	Sarah Lee	Jade Tremaine	Obed Rosenzweig	Jackie Chong	Jackie Chong
Alana Colbert	Ruth Hui		Deng Seng Ang	Jade Tremaine	Joshua Duff	Harry Tyson		Renee Miller	Scott White	Jade Tremaine	Jade Tremain
	Tayla Priebbenow	Alex Stretton	Dennis Andersen	Lauren Sjoerdsma	Luke Nguyen	Beau-Luke Colton	Deng Seng Ang		Tobias Agar	Jolena Herron	Renee Miller
Sean Davis		Caleb Duff	Dylan Rout	Rachel Evens	Matt Grez	Jack Hall	Denis Shine	Caleb Duff			Ruth Hui
Tim Fagano	Alex Mitolo	Harley Smith	Dylan Yee	Renee Miller	Scott White		Harley Smith	Harry Tyson		Ang Deng Seng	
Deng Seng Ang	Alex Stretton	Harry Tyson	Jack Hall	Sarah Jungfer	Storm Klarich		Robert Wighton	Israel Sorondo		Jack Hall	Ang Deng Seng
Harley Smith	Dylan Rout	Israel Sorondo	Luke Nguyen				Sam Caon	Jack Hall		Kieran Lynch	Harley Smith
Daniel Wilsdon	Israel Sorondo	Obed Rosenzwei	Sean Davis				Sean Davis	Kieran Lynch		Luke Nguyen	Jack Hall
Luke Nguyen	Jim Hay	Rhys Moyne						Ryan Smith		Max Zimmermann	Julian Thong
Toan Lee	Marco Mitolo	Ryan Smith								Sean Davis	Max Zimmermann
Jeamy Kuan	Obed Rosenzweig	Tsz Fung Tang								Storm Klarich	Rob Wighton
	Ryan Smith									Tsz Fung Tang	Ryan Smith
	Sean Davis										Sam Caon
	Tsz Fung Tang										Sean Davis
2nd	9th	Ongoing	Ongoing	6th	5th	7th	Ongoing	Ongoing	Ongoing	3rd	Equal 5th